
Attachment 1: Report on the China Economic Development Visit

Time	Event	Whom	Outcome
10th October 2018 (Wednesday)			
0430am	Collect from Beijing International Airport	Mr Liang Chairman of China Mechanical & Electronic Tendering Co Ltd	An MoU had been signed between Mr Liang and FNHL to look at the possibility around renewable energy, and in particular solar panel technology. This was signed on the visit by FNHL last year. Mr Liang has a subsidiary company based in Auckland and is evaluating with FNHL what opportunity exists for such investment, with Northland currently incurring some of the highest electricity costs in NZ. The Mayor endorsed the review of the renewable energy, and support of this, as the benefit was not just environmental the nature of the proposal, but it also reduced costs to Northland residents.
1030	Meeting PowerChina International Group Limited	Mr Ji -Vice President & General Manager of Pacific Zone	PowerChina International Group Ltd are currently developing some of the largest infrastructure projects world-wide. The company specialise in; railway and roading construction, renewable energy; wind-farms and hydro-electric dams etc Recognised as a world leader, the Pacific Zone is now looking at Government contracts in NZ such as Kiwi Rail, the Auckland Airport link, as well as roading. The opportunity for sharing knowledge and technical expertise between government entities was seen as potentially beneficial. Also if PCGL do invest in a local contractor they could become a supplier of services, and finally PCGL are looking at using FNHL as a local project management resource which could support employment and increased revenue streams.
1230	Lunch with PowerChina International Group Limited and Tus	Hosted by Vice President & General Manager of Pacific Zone – Mr Ji And Mr Chen – Vice President Tus Holdings	Tus Holdings are in partnership with PCGL and see them as delivering any investments they consider in the Education Sector for them. The lunch discussion was one in which the delegation encouraged further exploratory talks around considering Northland as a location for the establishment of an International/Specialist higher education learning institute, research and

	Holdings		development facilities etc in Northland.
1330	Signing Ceremony MoU with China Power Construction Co Ltd (Tus Holdings present for MoU and ceremony)	Mr Ye Vice President of Power China and Mr Ji - Vice President & General Manager of Pacific Zone	MOU signed between PowerChina and FNHL to look at working together; for the benefit of Northland, and respecting each other's values, the Treaty of Waitangi etc.
1630	Meeting and then Diner with Chairman of China Mechanical & Electronic Tendering Co Ltd	Mr Liang	To continue discussions that had been held at earlier breakfast meeting.
11th October 2018 (Thursday)		Transport to the Airport am to fly to Nanchang	
1420	Arrive Nanchang	Deputy Director of Nanchang Foreign Affairs Office, Mr Zeng Jianmin, Staff member Ms Huang Fei.	Collected from Airport and driven through Nanchang to the Virtual Reality Industrial Park, an International Conference being held on the development of VR and its workplace connotations; health and safety, traffic control, military, search and rescue, etc.

1630-1700	Meeting with the leadership of Nanchang Municipality	<p>Mayor Mr. Liu Jianyang, Secretary-General Mr. Wu Zhangjin, Director of Nanchang Foreign Affairs Office Ms. Mei Mei, persons in charge of Nanchang Bureau of Investment and Promotion, Nanchang Association of Industry and Commerce</p> <p>- Accompanied by FNHL JV partners (Pauline Evans & Xiaoli Liang)</p>	<p>This was a key meeting in which FNDC were acknowledging the first FNHL business relationship between the countries. FNHL signed an MoU 12 months prior with Tongxin, to develop value added honey and cosmetics products to export to China. This offers the opportunity to move Northland from a primary exporter through; extraction, formulation, processing and bottling Northland branded products. FNHL have established a JV with Suzanne Hall, (ex- Living Nature of Kerikeri) to lead this new venture and the products are currently going through Chinese Certification.</p> <p>FNDC signed an agreement to reflect this “first” between Far North District Council and China, with a Sister City Agreement that looks at the merits or otherwise of formalising the agreement over time.</p>
1700-1930	Introduction and Promotion Meeting,	<p>Vice Mayor Mr. Yang Wenbin, Vice Secretary-General Mr. Xiong Baoliang, Director of Nanchang Foreign Affairs Office Ms. Mei Mei, persons in charge of Nanchang Bureau of Investment and Promotion, Nanchang Association of Industry and Commerce, representatives of investment bureaus of counties and development zones in Nanchang</p>	<p>A business dinner was held, where all the major companies of Nanchang were invited. FNHL presented to this group the opportunities the district offers in all sectors of the market, and explained how FNHL could help facilitate investment in the Far North district which created added value and employment opportunity for our people.</p> <p>At the end of this the MoU agreement with Tongxin was again acknowledged and a new agreement signed and witnessed. This was important to show Tongxin how important FNHL viewed the relationship and this event provided the political opportunity, and specifically the endorsement and support of the Mayors of both Nanchang And the Far North District are key to the establishment of any partnership.</p>

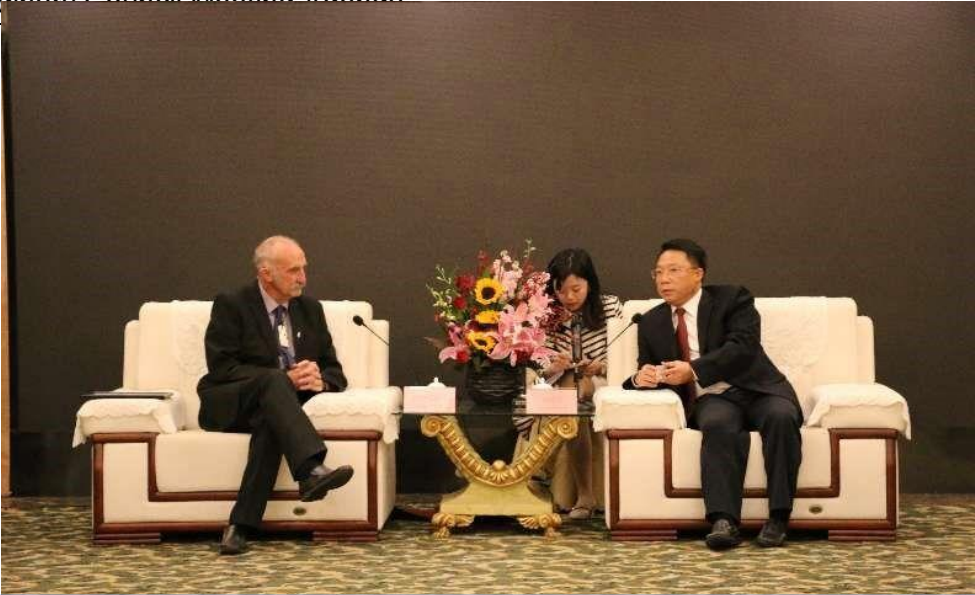
12 October 2018 (Friday)			
1030-1400	Visit Tongxin Group Honey Museum, Royal Jelly and R&D facility	- Meet with Chairman Zhang - Accompanied by Natural Passion (Pauline Evans & Xiaoli Liang)	Important to see the scale of business in China and the size of the FNHL JV partner. Listed on the Chinese stock exchange. If FNHL can develop a range of NZ made products in conjunction with Tongxin which are produced in New Zealand and exported and sold in China, the potential could be significant.
1630-1730	Visit Enhao Waste Factory	Mr Raymond Wu	Enhao Environmental Protection Group have developed a freestanding waste water treatment facility using new ultrafiltration membrane technology combined with a membrane bio reactor using biological digestion. This allows the treatment of polluted water and has an output of grade A clean water. They are able to calibrate each machine to local standards, and the benefit is the significantly lower cost to purchase and maintain, and that fact each unit can service its own catchment, taking pressure of existing infrastructure. The Chairman is a University lecturer in environmental waste management and offered to come over to the Far North and look at what the opportunity maybe.
1800	Tongxin site visit to new factory investment, followed by Diner	Travel to see new Honey Sweet factory 16,000 sqm in size and state of the art facilities	Site visit and guided tour around the new plant and overview of the technology being used.
13th October 2018 (Saturday)			
0530	5hour flight to Dan Dong		

1215	Collect from Shenyang International Airport	Director of Foreign Affairs Raymond Zhang	
1430	Take train G8105 to Dan Dong City		
1604	Arrive Dan Dong City		
1700	Meeting and Diner with Mayor of Dandong City	Mayor Sun Zhihao	Nanchang sent our delegation to Dan Dong, just as FNDC had showcased Russell and the Bay of Islands, as they felt the Far North District had many similarities. They are coastal, primarily a tourism-based industry, looking to expand into new markets and so keen to share how each other is adapting to changes in the local and international market. Another opportunity to understand the vagrancies of both countries and the markets within each, and the opportunity to encourage closer co-operation and movement between each other.
14th October 2018 (Sunday)			
	Morning tour – Liaoning province	Guided tour by Wang Xiaojiang Deputy Director General Liaoning Tourism Bureau	View the Great Wall, the Bridge over the Yalu River that separates China from North Korea, the major tourist attractions they are building on apart from the natural scenery and maple forests which pull in significant numbers.
17.02	Train D7630 back to Shenyang City		

15th October 2018 (Monday)			
0900	Liaoning and Far North District Business event	The Peoples Government of Liaoning Province Office hosted by; Deputy Mayor Yang Wenbin, Xiong Bao Liang Deputy Secretary, Wu Zhangjin Secretary General and Mei Mei Foreign Affairs Minister.	Presentations were received from Liaoning Officials for; Farming and Horticulture, Tourism, Economic and Business Development and International Relations. The Mayor and FNHL replied with a presentation on the Far North and the investment and partnership opportunities available. Around 50 businesses attended, and after a question and answer session, it was open and informal business connection between parties.
1130	Meeting with Mayor of Liaoning Province & lunch at the Peoples Government of Liaoning Province Office	Liu Jianyang Mayor Municipal Peoples Government of Nanchang	To review our trip to Liaoning Province and cement sister city relationship.
1440	Finish visit and go to Airport	Flight Shenyang to Shanghai	
16th October 2018 (Tuesday)			
0900	Visit Shanghai City Planning Exhibition Hall	Viewing of City Plan/Structure	Taken by Shanghai CRED to see the master-planning/town planning behind the development of Shanghai
1140	Lunch with Mr Gui Shanghai CRED	Mr Gui	First opportunity to build a relationship with Mr Gui and begin to understand what the position is in respect of Carrington. Where the development is up to, the issues they are facing and the likely timetable going forward.

1600	1 hour travel out to Empery Holdings Ltd for meeting and Dinner with Mr Guo	Mr Guo	A joint venture recently signed by FNHL to develop vacant sites, through FNHL, for residential property, for sale within New Zealand. Providing the finance to support; land acquisition and development of quality residential homes not otherwise being provided. Once again being an International Company with offices worldwide, the significance of the Mayor being present to support FNHL and its investment partners cannot be underestimated. Mr Guo has been several times to New Zealand and despite having travelled all around New Zealand loved the Far North for its un-spoilt beauty and respects that any development should not compromise this, but fit within this and be balanced. He purchased and owns an apartment in Paihia.
2000	Back into Shanghai City Centre	Mr Gui	An informal catch up with Mr Gui and his senior staff, Mr Tang and Gui Guo Jie his Senior Economic Appraiser, following the earlier lunch. To have informal discussions on the Far North, talk revolved around Government Policy, and the general economic climate. Looking at the medium- and long-term opportunity for Carrington and the Far North District.
17th October 2018 (Wednesday)			
0830	Sanlin Tower	Taken to view a Shanghai CRED project	
0930	Cherry Garden Residential Community	Then onto one of their residential apartment blocks.	This was a guided tour by Mr Gui himself to show the scale, foresight and vision the company had when Shanghai first started to grow. The strong sense of community and importance of family in the design and facilities they provide, and the moral desire to create positive environments that encourage and not inhibit personal growth.
1000	Shanghai CRED Headquarters		Presentation carried out by FNHL to Mr Gui and his senior staff. Encouragement was given by the Mayor to the investment being made in the Resource Consent process, and the patience Mr Gui has exhibited in seeking to ensure everybody is in support of the application before it is submitted. The Mayor also re-iterated FNDC support for the development of Carrington and

			its economic value to the Far North, which was immeasurable.
1040	J-mall Shopping mall and Bellewood Villa built by Shanghai CRED		
1130	Shanghai CRED Club followed by lunch	Signing Ceremony witnessed by FNDC John Carter QSO and Madam Guergana Guermanoff, the Consul General of NZ in Shanghai	MoU signed between FNHL and Shanghai CRED on the Carrington Development as well as a second agreement for project management services for the 15 Whatuwhiwhi units.
1400	Meeting With NZAA	Mike Xie Chairman New Zealand Aviation Aotearoa	Currently working with FNHL and CAA to evaluate an International flight training school at Bay of Islands Airport. Meeting to introduce the parties, endorse the relationship and understand the next steps.
1700	Mayor Carter & Cnclr Macauley depart from Hotel for Airport		



Meeting with Mayor of Liaoning



Nanchang Sister City Signing



China Power signing



Shanghai CRED signing