

# **Council Financial Report**

# as at

# 28 February 2019

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#### FINANCIAL REPORT OVERVIEW

This report provides a summary on the current financial performance of the Far North District Council as at 28 February 2019. Variances of more or less than \$500k will be reported on.

#### **Operating position as at 28 February 2019**

The net operating position for the year to date is a surplus of \$8.3m, against the year to date budget of a \$4.2m surplus, resulting in a positive variance of \$4.1m. Income year to date is less than budgeted and expenses are less than budgeted year to date, predominantly due to:

#### • Operating Income variance of \$3.8m (less than budgeted)

Main variances are:

- Rates income there were a number of additional properties rated at the time of the initial rates strike.
- Rates penalties approved customer requests being applied.
- Fees and charges water by meter charges have increased due to usage as well as building consent applications.
- Central govt subsidies operational the roading programme for particular work categories is only just commencing and works being reprioritised due to weather conditions.
- Central govt subsidies new works and renewals -
  - There a number of bridges and minor improvements that have not commenced.
  - Kerikeri Wastewater Treatment Plant subsidy was paid out earlier than planned in 17/18, so we will see a shortfall in the year the project is completed.

- Rawene/Omanaia Water Treatment Plant subsidy has not been invoiced. Construction has commenced and completion is expected by August 2019.

#### • Operating Expenditure variance of \$7.9m (less than budgeted)

Main variances are:

- Payroll related cost a number of vacancies is in recruitment phase and accrued leave is not being used by staff due to resourcing across the organisation.
- General expenses doubtful debt penalties are not fully realised due to a number of accounts applying for remissions as well as statute barred write-offs.
- Contractor & professional fees consultants are being engaged in the building consent area, offset by,

The Roading Network for particular work categories is only just commencing and works being reprioritised due to weather conditions. Ferries repairs and maintenance scheduled was not required.

Water and Wastewater Alliance has advised that contract overruns are due to increased power usage, operations and maintenance variations as well as chemical invoices were delayed due to the procurement system.

Budget is no longer required due to the closure of the Ahipara Landfill

Consultants have not yet been engaged across the organisation, particularly in Infrastructure & Asset Management, Economic Planning and the District Plan.

- Allocations (direct and indirect) is less than budget, corporate costs have a number of commitments in progress.
- Interest costs review of the capital programme is continuing so that we have a robust deliverable programme.

#### Capital expenditure as at 28 February 2019

• Capital expenditure as at 28 February 2019 is \$18.5m this is 26% of the Total Annual Budget of \$71m. This is the LTP budget of \$62m and Carried Forward budget from 17/18 of \$9m. Further detail can be found in the Statement of Capital Performance.

#### **Borrowing & Investments**

**Current Position** 

- Total debt is \$66.5m.
- As at 28 February 2019, there were no funds drawn down on Councils banking \$20m facility. The Audit, Risk and Finance Committee recently agreed to renew the facility for two years to 2020.
- Council's cash position was \$35.4m in the General Fund bank account at month end.

#### Compliance

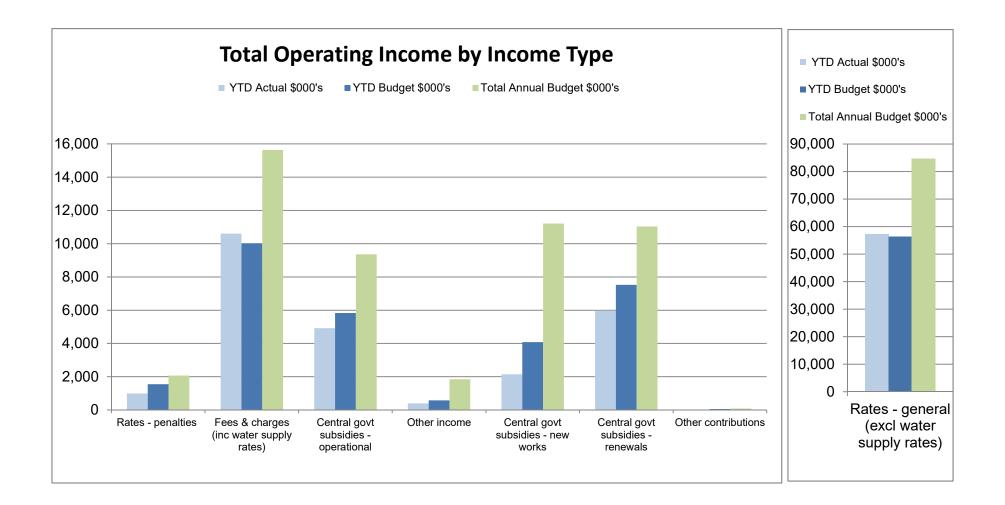
• Our liquidity ratio (access to fund) is at 188% compared to the policy minimum of 110%. This measure is set by the Local Government Funding Agency of which we are a member and defines the Councils ability to access funds.

### Statement of Financial Performance for the period ending 28-February-2019

|   | Year to date             |                          |                     |   | Full year                                      |                                      |  |                                 |
|---|--------------------------|--------------------------|---------------------|---|--|--------------------------------------|--|---------------------------------|
|   | YTD<br>Actual<br>\$000's | YTD<br>Budget<br>\$000's | Variance<br>\$000's | Actuals YTD<br>as a % of<br>Total<br>Budget | Actuals YTD<br>as a % of<br>Annual<br>Forecast | Total<br>Annual<br>Budget<br>\$000's | Total<br>Annual<br>Forecast<br>\$000's | Forecast<br>Variance<br>\$000's |
| Operations                                |                          |                          |                     |   |  |                                      |  |                                 |
| Operational income                        |                          |                          |                     |   |  |                                      |  |                                 |
| Rates - general (excl water supply rates) | 57,205                   | 56,434                   | 771                 | 68%   |  | 84,651                               | 84,651                                 | 0                               |
| Rates - penalties                         | 994                      | 1,555                    | (561)               |   |  | 2,073                                | 2,073                                  | 0                               |
| Fees & charges (inc water supply rates)   | 10,600                   | 10,015                   | 585                 |   |  | · ·                                  | 16,123                                 | 489                             |
| Central govt subsidies - operational      | 4,914                    | 5,835                    | (921)               |   |  |                                      | 8,737                                  | (621)                           |
| Other income                              | 398                      | 584                      | (186)               | 22%   | 18%  | 1,851                                | 2,195                                  | 344                             |
| Capital income                            |                          |                          |                     |   |  |                                      |  |                                 |
| Central govt subsidies - new works        | 2,143                    | 4,078                    | (1,935)             | 19%   | 18%  | 11,211                               | 11,946                                 | 734                             |
| Central govt subsidies - renewals         | 5,980                    | 7,528                    | (1,548)             | 54%   | 52%  | 11,037                               | 11,442                                 | 405                             |
| Other contributions                       | 0                        | 57                       | (57)                | 0%  | 0%   | 86                                   | 86                                     | 0                               |
| Development contributions                 | 84                       | 0                        | 84                  | 0%  | 0%   | 0                                    | 0                                      | 0                               |
| Total operating income                    | 82,319                   | 86,086                   | (3,767)             |   |  | 135,900                              | 137,252                                | 1,352                           |
| Operating Expenditure                     |                          |                          |                     |   |  |                                      |  |                                 |
| Payroll related costs                     | 11,752                   | 12,283                   | 531                 | 63%   | 62%  | 18,783                               | 19,004                                 | (221)                           |
| Other staffing related costs              | 886                      | 1,075                    | 189                 |   |  | 1,622                                | 1,609                                  | 13                              |
| General expenses                          | 3,927                    | 4,887                    | 960                 |   |  | 6,887                                | 7,078                                  | (191)                           |
| Rate remissions                           | 2,414                    | 2,035                    | (378)               |   |  | 2,165                                | 2,165                                  | Ó                               |
| Contractor & professional fees            | 22,275                   | 25,343                   | 3,068               |   |  |                                      | 41,102                                 | (866)                           |
| Grants and donations                      | 1,360                    | 1,647                    | 287                 | 66%   |  | 2,071                                | 2,234                                  | (163)                           |
| Allocations (direct and indirect)         | 9,333                    | 11,023                   | 1,689               |   |  |                                      | 16,533                                 | 0                               |
| Interest costs                            | 1,947                    | 2,495                    | 547                 | 52%   |  | 3,742                                | 3,742                                  | 0                               |
| Sub-total                                 | 53,894                   | 60,788                   | 6,894               |   | 0270   | 92,037                               | 93,466                                 | (1,429)                         |
| Depreciation and other asset costs        | 20,896                   | 21,116                   | 220                 |   |  | 31,673                               | 31,673                                 | 0                               |
| Gain/Loss on Disposal                     | (757)                    | 0                        | 757                 |   |  | 0                                    | 0                                      | 0                               |
| Total operating expenditure               | 74,033                   | 81,904                   | 7,871               |   |  | 123,711                              | 125,139                                | (1,429)                         |
| Not an avating auxolus (/dafiait)         | 0.000                    | 4 4 9 9                  |                     |   |  | 40.400                               | 40.440                                 | (77)                            |
| Net operating surplus/(deficit)           | 8,286                    | 4,182                    | 4,104               |   |  | 12,190                               | 12,113                                 | (77)                            |

## Analysis of operating income & expenses by LTP Group

|                                       |              |              |                | ]                        |                          |                                  |                          |                         |
|---------------------------------------|--------------|--------------|----------------|--------------------------|--------------------------|----------------------------------|--------------------------|-------------------------|
|                                       | Year to date |              |                |                          |                          | Full year                        |                          |                         |
|                                       | YTD          | YTD          |                | Actuals YTD<br>as a % of | Actuals YTD<br>as a % of | Total<br>Annual                  | Total<br>Annual          | Forecast                |
|                                       | Actual       | Budget       | Variance       | Total                    | Annual                   | Budget                           | Forecast                 | Variance                |
|                                       | \$000's      | \$000's      | \$000's        | Budget                   | Forecast                 | \$000's                          | \$000's                  | \$000's                 |
| Income                                |              |              |                |                          |                          |                                  |                          |                         |
| Customer Services                     | 6,708        | 6,807        | (100)          | 66%                      | 66%                      | 10,184                           | 10,184                   | 0                       |
| District Facilities                   | 11,034       | 10,865       | 170            |                          |                          | 16,362                           | 16,777                   | 415                     |
| Environmental Management              | 9,271        | 8,874        | 397            | 71%                      |                          | 13,076                           | 13,732                   | 657                     |
| Governance & Strategic Administration | 4,261        | 5,166        | (905)          |                          |                          | 8,728                            | 8,728                    | 0                       |
| Roading and Footpaths                 | 25,037       | 26,796       | (1,759)        |                          |                          | 42,205                           | 42,409                   | 203                     |
| Solid Waste Management                | 3,585        | 3,683        | (97)           | 65%                      |                          | 5,482                            | 5,337                    | (144)                   |
| Stormwater                            | 2,805        | 2,842        | (37)           | 66%                      |                          | 4,256                            | 4,256                    | Ó                       |
| Strategic Planning & Policy           | 4,234        | 4,172        | 62             | 68%                      | 65%                      | 6,247                            | 6,468                    | 221                     |
| Wastewater                            | 9,656        | 10,235       | (579)          | 51%                      | 51%                      | 18,810                           | 18,810                   | 0                       |
| Water Supply                          | 5,727        | 6,646        | (918)          | 54%                      | 54%                      | 10,551                           | 10,551                   | 0                       |
| Total Operating Income by LTP Group   | 82,319       | 86,086       | (3,767)        | -                        |                          | 135,900                          | 137,252                  | 1,352                   |
| Expenditure                           |              |              |                |                          |                          |                                  |                          |                         |
| Customer Services                     | 6,222        | 6,965        | 743            | 61%                      | 61%                      | 10,184                           | 10,195                   | (11)                    |
| District Facilities                   | 9,257        | 10,607       | 1,350          | -                        | -                        | 15,592                           | 15,760                   | (169)                   |
| Environmental Management              | 8,655        | 8,595        | (60)           |                          |                          | 13,076                           | 14,033                   | (957)                   |
| Governance & Strategic Administration | 5,269        | 5,600        | 331            | 70%                      |                          | 7,514                            | 7,515                    | (1)                     |
| Roading and Footpaths                 | 22,742       | 24,326       | 1,584          | -                        | -                        | 38,862                           | 38,443                   | 419                     |
| Solid Waste Management                | 3,670        | 3,654        | (16)           |                          |                          | 5,482                            | 5,330                    | 152                     |
| Stormwater                            | 2,130        | 2,507        | 377            | 57%                      | 57%                      | 3,763                            | 3,763                    | 0                       |
| Strategic Planning & Policy           | 2,935        | 4,133        | 1,198          | 47%                      | 45%                      |                                  | 6,574                    | (327)                   |
| Wastewater                            | 8,366        | 9,748        | 1,382          |                          | 57%                      | 14,383                           | 14,784                   | (401)                   |
| Water Supply                          | 5,544        | 5,768        | 224            |                          | 63%                      | 8,608                            | 8,741                    | (133)                   |
|                                       | 74,790       | 81,904       | 7,114          |                          |                          | 123,711                          | 125,139                  | (1,429)                 |
| Gain/Loss on Disposal                 | (757)        | 0            | 757            | 1                        |                          | 0                                | 0                        | 0                       |
| Total Operating Expenses by LTP Group | 74,033       | 81,904       |                | 1                        |                          | 0<br>123,711                     | -                        |                         |
| Net operating surplus/(deficit)       | <b>8,286</b> | <b>4,182</b> | 7,871<br>4,104 |                          |                          | <b>123</b> ,711<br><b>12,190</b> | 125,139<br><b>12,113</b> | (1,429)<br><b>2,780</b> |



INCOME - Variance Commentary is based on the actual income compared to the Budget time for the current reporting period. Significant variance based on either \$ value and/or % of Total Budget recieved, these are reviewed and commented below.

For the month of February, where activities are predictable we would expect to see approximately 67% of budget received.

Fees & charges (inc water supply rates) is over budget

- Water by meter charges have increased due to the usage.
- Building consents have increased and the use of consultants is required to keep up with demand

Central Govt Subsidies - Operational is under budget

- Network Asset Management costs have exceeded what is expected for this time of the year; offset by Unsealed Pavement, Structures Maintenance & Traffic Services programme of work is progressing behind the expected delivery.
- Structures maintenance, Sealed Pavement maintenance, Unsealed Pavement Maintenance and REAP is behind budget.

Other Income is over budget

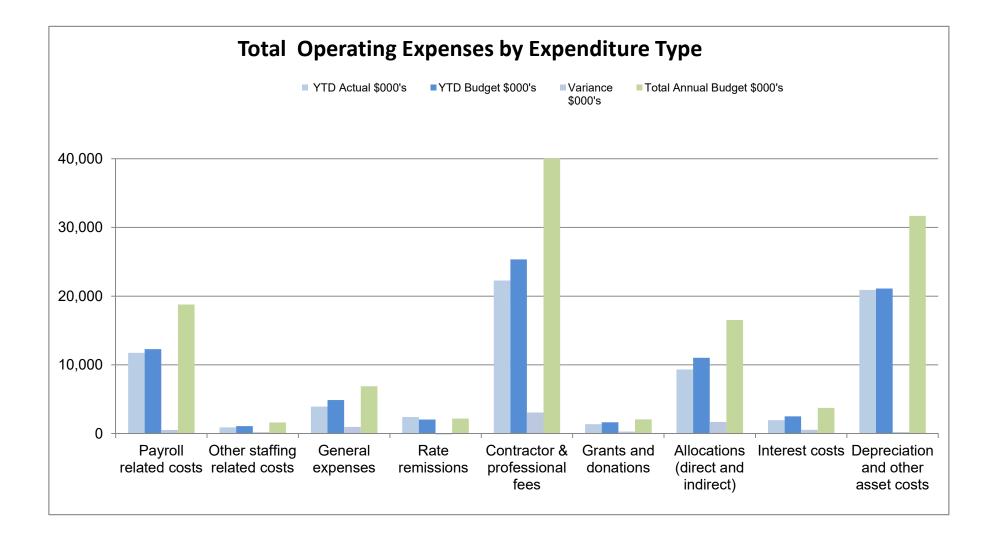
- Payment of contribution received from Heritage NZ for the Cycle Trail

Central Govt Subsidies - New Works is under budget

- Resilience slips and LED Streetlight works from 2017/18 are being completed in minor improvements, however, the following bridges have not commenced West Coast Road, Zidich Road, Otaua Rd, Sawyers Rd, and Tipatipa Rd. Budget has been reviewed to reflect the program of works, however work is progressing behind the expected delivery.

- Kerikeri Wastewater Treatment Plant subsidy was due to the Ministry of Health allowing for this to be paid out earlier thant planned according to the agreed milestones. We will see a shortfall when the project is completed.

- Rawene Water Treatment Plant subsidy has not been paid by the Ministry of Health.



EXPENDITURE - Variance Commentary is based on the actual expenditure compared to the Budget timed for the current reporting period. Significant variances based on either \$ value and/or % of Total Budget spent, these are reviewed and commented on below.

For the month of February, where activities are predictable, we would expect to see approximately 67% of budget spent.

Payroll related costs is under budget

- A number of vacancies have not yet been filled across the organisation.
- Accrued leave is not being used by staff due to resourcing across the organisation.

General expenses is under budget

- Doubtful debt penalties are not fully realised due to a number or accounts applying for remissions as well as statute barred write-offs.

Contractor & professional fees is under budget (To complete)

- Consultants have been engaged in the Building and Resource Consent activity but will recover costs through their income.

- The Roading Network for particular work categories is only just commencing and works being reprioritised due to weather conditions. Ferries repairs and maintenance scheduled was not required.

Water and Wastewater Alliance contract had overruns in power, operations and maintenance variations as well as chemical invoices were delayed due to internal systems.

The closure of Ahipara Landfill.

Consultants have not yet been engaged across the organisation, particularly in Infrastructure & Asset Management, Economic Planning and the District Plan.

Allocations (direct and indirect) is under budget

- Corporate costs have a number of commitments in progress.

Interest is under budget

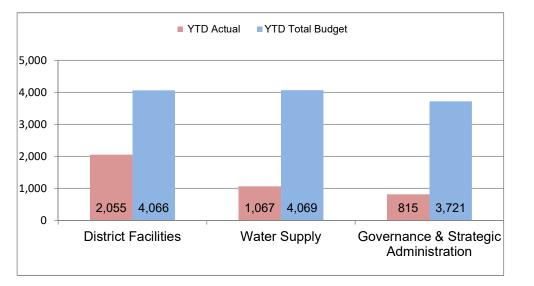
- Review of the capital programme is continuing so that we have a robust deliverable programme.

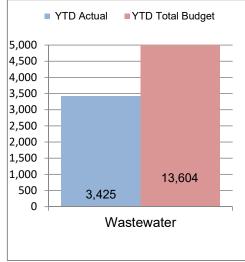
### Statement of Capital Financial Performance for the period ending 28-February-2019

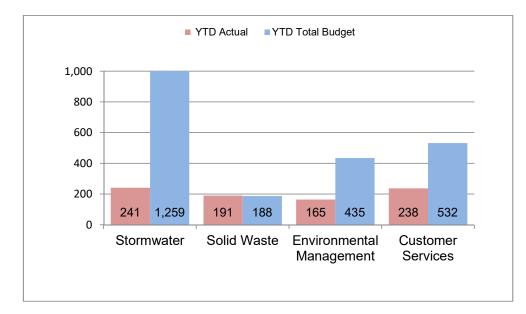
|                                       | Actu       |                         |           |                     |          |                                   |
|---------------------------------------|------------|-------------------------|-----------|---------------------|----------|-----------------------------------|
|                                       |            | Progress to Date        |           |                     |          |                                   |
|                                       | YTD Actual | Carry Forward<br>Budget | AP Budget | YTD Total<br>Budget | Variance | against full year<br>Total Budget |
| Capital Works                         |            |                         |           |                     |          |                                   |
| District Facilities                   | 2,055      | 2,334                   | 1,732     | 4,066               | 2,011    | 28%                               |
| Stormwater                            | 241        | 411                     |           |                     | 1,018    |                                   |
| Solid Waste                           | 191        | 59                      | 129       | 188                 | (3)      | 42%                               |
| Wastewater                            | 3,425      |                         | · ·       | 13,604              | 10,179   |                                   |
| Water Supply                          | 1,067      | 385                     | ,         |                     | 3,002    |                                   |
|                                       | 6,979      | 4,971                   | 18,215    | 23,185              | 16,206   | 3%                                |
| Roading and Footpaths                 | 10,375     | 1,980                   | 11,598    | 13,577              | 3,202    | 43%                               |
| Environmental Management              | 165        | 289                     | 146       | 435                 | 271      | 17%                               |
| Governance & Strategic Administration | 815        |                         |           |                     | 2,906    | 13%                               |
| Customer Services                     | 238        | 296                     | 236       | 532                 | 295      | 30%                               |
|                                       |            |                         |           |                     |          |                                   |
| Total Capital Works                   | 18,572     | 8,528                   | 32,923    | 41,452              | ↓ 22,880 | 26%                               |

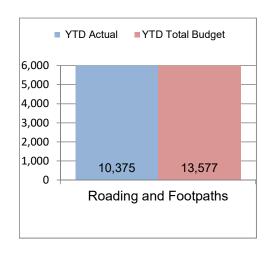
Notes to the Graphs:

What we have spent at report date i.e paid for works completed What we expected to have spent of the Annual Plan Budget at report date







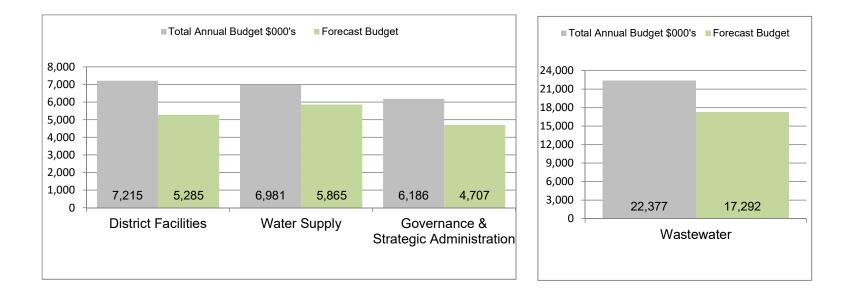


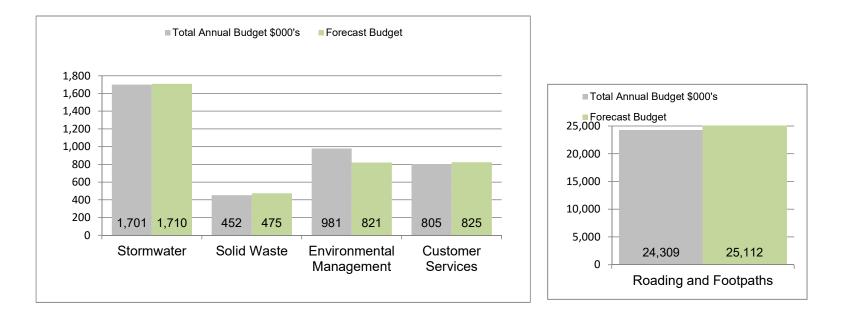
|                                       |              | Progress to date        |  |                        |                 |                               |  |
|---------------------------------------|--------------|-------------------------|--|------------------------|-----------------|-------------------------------|--|
|                                       | AP<br>Budget | Carry forward<br>budget |  | Reforecast<br>Movement | Forecast Budget | against full year<br>Forecast |  |
| Capital Works                         |              |                         |  |                        |                 |                               |  |
| District Facilities                   | 4,881        | 2,334                   |  | 1,930                  | 5,285           | 39%                           |  |
| Stormwater                            | 1,290        | 411                     |  | (9)                    | 1,710           |                               |  |
| Solid Waste                           | 393          | 59                      |  | (23)                   | 475             | 40%                           |  |
| Wastewater                            | 20,596       | 1,781                   |  | 5,085                  | 17,292          | 20%                           |  |
| Water Supply                          | 6,596        |                         |  | 1,116                  | 5,865           |                               |  |
|                                       | 33,756       | 4,971                   |  | 8,099                  | 30,627          |                               |  |
| Roading and Footpaths                 | 22,330       | 1,980                   |  | (803)                  | 25,112          | 41%                           |  |
| Environmental Management              | 691          | 289                     |  | 160                    | 821             | 20%                           |  |
| Governance & Strategic Administration | 5,193        | 993                     |  | 1,480                  | 4,707           | 17%                           |  |
| Customer Services                     | 509          | 296                     |  | (20)                   | 825             | 29%                           |  |
|                                       |              |                         |  |                        |                 |                               |  |
|                                       | 62,479       | 8,528                   |  | 8,916                  | 62,091          | 30%                           |  |

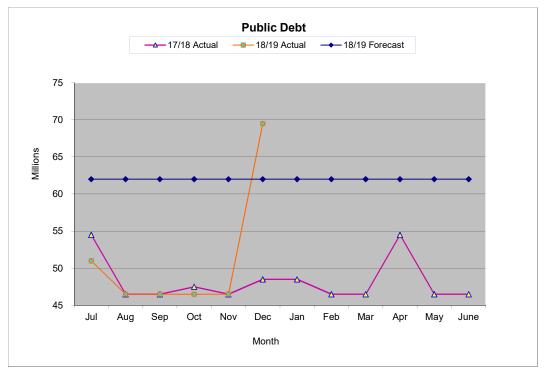
Notes to the Graphs:

Annual Plan Budget 2017/2018 (excludes Carry Forwards)

Reforecast







#### End of Year Borrowing position

As at 28 February 2019, Council borrowings total \$66.5 million as profiled in the Loans by Maturity table below. This is up 20.5 million from 30 June 2018.

|        | Due within<br>3 months<br>\$000's | 6 months | 1 year | 2-3 years | 3-5 years | Due greater<br>than 5 years<br>\$000's |
|--------|-----------------------------------|----------|--------|-----------|-----------|--|
| 66,500 | 20,000                            |          | 6,500  | 20,000    | 10,000    | 10,000                                 |
|        | 30.08%                            | 0.00%    | 9.77%  | 30.08%    | 15.04%    | 15.04%                                 |

Council's total banking facility comprises the ASB facility of \$20 million. As at 28 February 2019, funds drawn down on Councils banking facility was nil, providing a \$20 million headroom. The \$20 million committed facility was extended to November 2020 at the September Audit, Risk and Finance Committee meeting. \$20 million was borrowed in December and invested for 6 months as per the resolution of the committee in November 2018.

The banking facility is used for cashflow management and as such is viewed as an extended overdraft facility. The total sum drawn down is reflected as being due within two years at any given time.

#### Treasury policy compliance

As at 28 February 2019 the following core policy compliance requirements were achieved as shown in the table below.

| Ratio  | Policy Limit | Actual | Compliance |  |  |  |  |
|--|--------------|--------|------------|--|--|--|--|
|  |              |        |            |  |  |  |  |
| Net debt as % total revenue  | <175%        | 23%    | Yes        |  |  |  |  |
| Liquidity (access to funds)  | >110%        | 188%   | Yes        |  |  |  |  |
| Notes:   |              |        |            |  |  |  |  |
| Total revenue is based on 2018/19 total forecast income excluding non government capital               |              |        |            |  |  |  |  |
| contributions (eg. developer contributions and vested assets).   |              |        |            |  |  |  |  |
| Liquidity is defined as external debt + committed loan facilities + liquid investments, including bank |              |        |            |  |  |  |  |
| overdraft facility, divided by existing external debt.   |              |        |            |  |  |  |  |